

Annexure-A

The following benefits will be extended to the MSE & Ancillary firms:

SI No.	Description	As per Ancillary Policy
I	Tender Fee (Wherever Applicable)	Exempted for Ancillarized items
II	Earnest Money	Exempted for Ancillarized items

Distribution of Order in different Situation

SI No.	Situation	Distribution
1	Where L-1 is MSE and there is no other MSE or Ancillary unit eligible for placement of order	100% to L-1 MSE Unit (50% for L-1 + 20% for MSE and 30% for being Ancillary).
2	Where L-1 is MSE, and one Ancillary unit is eligible and no other eligible MSE.	70% to L-1 MSE Unit (50% for being L-1 + 20% for being MSE) 30% to Ancillary unit at L1 rate
3	Where L-1 is MSE, and more than 1 Ancillary unit is eligible and no other eligible MSE.	<p><u>(In Case of 2 ancillary participating)</u></p> <ul style="list-style-type: none"> - 70% to L-1 firm (50% for being L1 + 20% for being MSE) - 18% to 1st Ancillary at L1 rate (18% for being ancillary) - 12% to 2nd Ancillary at L1 rate (12% for being ancillary) <p><u>(In Case of 3 ancillary participating)</u></p> <ul style="list-style-type: none"> - 70% to L-1 firm (50% for being L1 + 20% for being MSE) - 15% to 1st Ancillary at L1 rate (15% for being ancillary) - 9% to 2nd Ancillary at L1 rate (9% for being ancillary) - 6% to 3rd Ancillary at L1 rate (6% for being ancillary) <p><u>(In Case of 4 ancillary participating)</u></p> <ul style="list-style-type: none"> - 70% to L-1 firm (50% for being L1 + 20% for being MSE) - 12% to 1st Ancillary at L1 rate (12% for being ancillary) - 9% to 2nd Ancillary at L1 rate (9% for being ancillary) - 6% to 3rd Ancillary at L1 rate (6% for being ancillary) - 3% to 4th Ancillary at L1 rate (3% for being ancillary)
04.	Ancillary is L-1 and there is another eligible Ancillary unit participated in the tender. No	Total 88% to L1 firm (50% for being L-1 firm + 20% for being MSE and 18% for being L1 Ancillary). 12% to other eligible Ancillary unit.

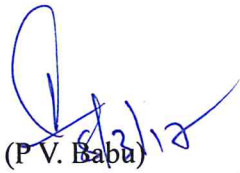
[Handwritten Signature]
8/2/17

Sl No.	Situation	Distribution
	other Ancillary unit or MSE is eligible for order:	
5	L-1 is Ancillary and 2 ancillary units, there are more than one ancillary units eligible for order. No MSE has quoted or eligible for order.	<p>In case of 3 Units :</p> <p>72% to L-1 Ancillary (50% for being L1 + 15% for being L1 ancillary + 7% for being MSE)</p> <p>16% to 2nd Ancillary at L1 rate (9% for being ancillary + 7% for being MSE)</p> <p>12% to 3rd Ancillary at L1 rate (6% for being ancillary + 6% for being MSE)</p> <p>In case of 4 Units :</p> <p>67% to L-1 Ancillary (50% for being L1 + 12% for being L1 ancillary + 5% for being MSE)</p> <p>14% to 2nd Ancillary at L1 rate (9% for being ancillary + 5% for being MSE)</p> <p>11% to 3rd Ancillary at L1 rate (6% for being ancillary + 5% for being MSE)</p> <p>8% to 3rd Ancillary at L1 rate (3% for being ancillary + 5% for being MSE)</p>
6	L-1 is Non-MSE. One Ancillary unit is eligible for order. No MSE is eligible for order.	<p>Non MSE L-1 firm – 50%</p> <p>Ancillary 50% (30% for being ancillary + 20% for being MSE)</p>
7	L-1 is Non-MSE, more than one Ancillary Units are eligible for order. No MSE is eligible for order.	<p>(In case of Case of 2 ancillary participating)</p> <p>L-1 50%</p> <p>28% to 2nd Ancillary at L1 rate (18% for being ancillary + 10% for being MSE)</p> <p>22% to 3rd Ancillary at L1 rate (12% for being ancillary + 10% for being MSE)</p> <p>(In case of Case of 3 ancillary participating)</p> <p>L-1 50%</p> <p>22% to 1st Ancillary at L1 rate (15% for being ancillary + 07% for being MSE)</p> <p>16% to 2nd Ancillary at L1 rate (09% for being ancillary + 07% for being MSE)</p> <p>12% to 3rd Ancillary at L1 rate (06% for being ancillary + 06% for being MSE)</p> <p>(In case of Case of 4 ancillary participating)</p> <p>L-1 50%</p> <p>17% to 1st Ancillary at L1 rate (12% for being ancillary + 5% for being MSE)</p> <p>14% to 2nd Ancillary at L1 rate (09% for being ancillary + 05% for being MSE)</p> <p>11% to 3rd Ancillary at L1 rate (06% for being ancillary + 05% for being MSE)</p> <p>8% to 4th Ancillary at L1 rate (03% for being ancillary + 05% for being MSE)</p>
8	L-1 is Non-MSE, and there is	80% to L-1 (60% for L-1 + 20% for Ancillary)

8/3/12

Sl No.	Situation	Distribution
	no Ancillary Unit, but MSEs are eligible participant.	20% to eligible MSE (in case of one MSE) In case of more than one eligible MSE, the 20% quantity shall be equally distributed among eligible MSEs.
9	Where L-1 is MSE, and there are no other MSEs & Ancillaries available	100% to MSE
10	Where L-1 is Non MSE and one MSE by non SC/ST and one MSE owned by SC/ST entrepreneur is eligible	80% to L-1 Non MSE 12% to MSE owned by SC/ST (8% for being MSE and 4% for being SC ST) 08% to MSE (Non SC/ST)
11	If L-1 is a Non-MSE, and there are MSEs owned by SC & ST (who quoted price within price band of L-1 +15% available for that item.)	Depending upon the number of MSEs quoting price within the price band a minimum of 4% shall be ensured for SC or ST owned MSEs. Example : If L-1 is a Non MSE, and two MSEs (02 Gen & 01 SC or ST owned) quoting price within the price band of L1 + 15%, 16% of the tendered quantity will be shared i.e. 6%+5%+5%. In this case, SC or ST owned MSE shall get 4% over and above 6% i.e. a total of 10%. Remaining 5% each to GEN MSE. When the participating MSEs increase the % distribution amongst MSEs will decrease but a minimum of 4% shall be ensured for SC or ST owned MSEs.
12	If L-1 is MSE and MSE owned by SC & ST participants	L-1 MSE - 80% SC & ST MSE – 20%

NOTE:- In case of specific cases which does not fall in the above category, decision of distribution of orders shall be taken considering the basic distribution system of non MSE L-1 offer 50% of the order quantity, MSE firms 20% of order quantity & Ancillaries 30% {50:20:30 of total order quantity}


 (P.V. Babu)
 Chief Manager (MM)/
 Nodal Officer (Ancillary)

